

TERMS AND CONDITIONS OF SALE

PRICES

Prices quoted are NET F.O.B. Los Angeles and are subject to change without notice. Freight, delivery, custom charges, and processing charges are not included in the wholesale net price. These charges will be reflected on the final invoice and remain the client's responsibility. Prices are subject to change. Please confirm with your Rose Tarlow Melrose House representative prior to placing your order.

RESERVES

Reserves are accepted in the order received and availability. Reserves are valid for ten business days from the date requested, after which time they will automatically expire without notice. One 10 day extension may be granted upon request.

CFAS

Cuttings for approval are recommended prior to the shipment of any order. CFAs will ship within 48 hours and are sent 2nd day via UPS unless otherwise noted. CFAs may be expedited at the clients request and expense. Shipped fabrics may deviate from memos due to variations in dye, yarns and spinning lots. Correct product identification remains the responsibility of the designer and their workroom. If shipping directly to a workroom, please request for a duplicate CFA be sent to the fabricator. Written approval is required for all CFAs. **NO RETURN OF MERCHANDISE WILL BE ACCEPTED IF CFA HAS BEEN WAIVED.**

ORDERS

Upon receipt of your order, you will receive an acknowledgment which should be reviewed immediately. It is the responsibility of the client to ensure that all information has been processed accurately. The order confirmation is the final agreement between the client and Rose Tarlow Melrose House and is subject to acceptance by our suppliers.

Please always designate pattern name, number, color and quantity when ordering. Errors can be costly and may cause unnecessary delays.

Please specify cut lengths whenever possible. This is especially important when ordering fabrics for drapery.

Please consider the width of the fabric you are ordering. You may require more or less yardage.

IT IS AT THE PURCHASERS DISCRETION AS TO WHETHER OR NOT A TEXTILE, WALLCOVERING, LEATHER OR TRIM IS SUITABLE FOR USE IN ANY PROJECT.

MINIMUMS

There is a 2 yard minimum on any order of stocked fabrics. Fabric is sold in half yard increments only. A cut charge of \$25 will be charged on any order less than 2 yards.

CANCELLATIONS

Orders may not be canceled without written notice and mutual agreement between Rose Tarlow Melrose House and our representative showroom. Custom orders are non-cancelable and non-refundable. Cancellations will not be accepted after 10 working days from the date of the acknowledgment.

RETURNS

NO RETURNS WILL BE ACCEPTED IF CFA HAS BEEN WAIVED. NO RETURNS WILL BE ACCEPTED FOR VELVET OR MOHAIR.

No fabric orders of 6 yards or less may be returned nor will we accept returns of any orders exceeding \$10,000.

No returns will be considered or accepted after 10 working days of receipt of goods. All returns must be authorized by Rose Tarlow Melrose House and must be accompanied by a copy of the original sales order. Merchandise returned without an authorization will be refused and freight will be charged back to the client. No returns will be accepted under any conditions if the fabric/leather has been cut, backed, treated for flame proofing, water or stain repellency, discontinued, or custom ordered. No fabric, dyed or natural can be guaranteed against fading. Please do not request a return on faded fabric.

A restocking fee of 25% of the net wholesale price will be imposed to all canceled orders in addition to all shipping charges.

SHIPPING

All shipments are F.O.B. from our warehouse in Los Angeles. Complete shipping information is required for all orders. We cannot ship to a P.O. Box and we will not store merchandise once it is ready to ship. Any shipping delays beyond 10 working days will assume a 15% warehouse stocking fee per day. This fee will be based on the total amount of the order excluding freight charges.

We will not assume responsibility for damages or loss suffered in transit. Original packaging and a copy of the invoice must accompany the order if a shipping claim is to be made.

CUSTOM ORDERS

We welcome your inquiries for custom orders. Prices and minimums are subject to the specifications of our mills and are quoted on an individual basis. A deposit of 50% is required to activate a custom order. All fabrics are subject to dye lot variation. Screen prints and dyed grounds may vary up to 15%.

Please do not consider your memo sample as current stock. We will always match as closely as possible to your current sample. Natural fibers will always vary due to environmental conditions, and variations in the weave will be evident from one shipment to the next. Custom orders may not be canceled and will not be refunded.

RESPONSIBILITY

Rose Tarlow Melrose House textiles are protected under all copyright laws. We do not guarantee against wear, fading or discoloration, shrinkage, abrasion, or dye lot variation. Certain products are irregular by nature and variations in texture, color, and weave are inherent to their manufacture and character. Environmental changes, extreme temperatures, and other conditions may affect the wear ability of any textile.

Please examine goods before cutting. No allowance for any reason will be made after merchandise has been cut. Claims for errors or shortages must be made in writing within 10 days after delivery. Failure to make such claims within this period shall constitute acceptance of merchandise. No claims for labor will be recognized or honored under any conditions.

Rose Tarlow Melrose House will not be responsible for any delays of any kind due to strikes, floods, storms, fires, accidents, wars, interference, customs, and shortages of labor, fuel, materials, or any other causes beyond our control.

CREDIT TERMS

All accounts are treated as pro forma for stocked goods and require a 50% deposit, balance due prior to shipping for any goods being ordered or handled on a custom basis. Before a first order can be shipped, the account check must clear the bank. We will accept certified checks or money orders to expedite initial orders.

COPYRIGHT

Rose Tarlow Melrose House maintains proprietary interests in its designs. Those responsible for unauthorized reproductions will be subject to prosecution as provided by law.

BACKING INFORMATION

Rose Tarlow Melrose House will offer knit backing as a service to clients requesting backing on the fabrics. Glazed Linen should always be backed for upholstery use although we do not recommend using it as an upholstery fabric. Hemp Linen, although strong in its fiber construction, it should be backed to minimize wrinkling for upholstery.

Rose Tarlow Melrose House takes no responsibility for any changes that might occur to the fabric as a result of any treatment listed below.

PRICES ARE AS FOLLOWS

SERVICE	COST/YD	MIN. CHARGE
KNIT BACKING	\$12 (>11 YDS)	\$125
EXPRESS KNIT BACKING (72 HR)	\$14 (>13 YDS)	\$175
PAPER BACKING	\$10 (>15 YDS)	\$150
PELLON BACKING	\$10 (>15 YDS)	\$150
ACRYLIC BACKING	\$10 (>15 YDS)	\$150
NANO-TEX®	PLEASE INQUIRE	
FLAME TREATMENT	PLEASE INQUIRE	

WALLCOVERING



ROSE TARLOW

MELROSE HOUSE

TERMS AND CONDITIONS OF SALE

PRICES

Prices quoted are NET F.O.B. Los Angeles, and are subject to change without notice. Freight, delivery, custom charges, and processing charges are not included in the wholesale net price. These charges will be reflected on the final invoice and remain the client's responsibility. No discounts or piece prices will be allowed.

When ordering please specify design name, color, number and total number of yards. All papers measure 27" wide and are sold by the yard. There are no half yard increments. Maximum continuous length is 40 yards.

Please consult with a professional paper hanger for correct yardage requirements prior to ordering.

RESERVES

Reserves are accepted in the order in which they are received and availability. When goods are ordered with a Cutting for Approval (CFA) they are held on reserve against approval of the CFA for 10 working days and will then be automatically canceled. Once the CFA has been approved and goods have been shipped, the order cannot be cancelled. Reserves may be placed on stock merchandise only. No return of merchandise will be accepted if a CFA has been waived.

CUTTINGS FOR APPROVAL

Cuttings for Approval are recommended prior to the shipment of any order. CFAs are sent 2nd day via UPS unless otherwise noted. CFAs may receive expedited delivery at the client's request and expense. CFAs represent current dye lots. Dye lots will vary with each shipment. All CFA approvals must be in writing. We will not accept approvals by phone. All waived CFAs must be in writing. No returns will be accepted if a CFA has been waived. Please request duplicate CFAs if shipment is being sent directly to a paper hanger or to the job site. This will ensure correct product identification. Correct product identification remains the responsibility of the designer and their paper hanger. Payment in full does not indicate cutting approval. Please specify cutting approval in writing with payment. Exact color matches between wallpaper and fabric cannot be guaranteed.

ORDERS

Upon receipt of your order, you will receive an acknowledgment, which should be reviewed immediately. It is the responsibility of the client to ensure that all information has been processed accurately. The order confirmation is the final agreement between the client and Rose Tarlow Melrose House and is subject to acceptance by our suppliers. Please always designate pattern name, number, qty and color when ordering. Errors can be costly and may cause unnecessary delays.

MINIMUMS

Wallpapers are sold by the yard and there is a 10 yard minimum order. A cut charge of \$25 will be charged on any order less than 10 yards.

CANCELLATIONS

Orders may not be canceled without written notice and mutual agreement between Rose Tarlow Melrose House and our representative showroom.

Custom orders are non-cancelable and non-refundable. Cancellations will not be accepted after 10 working days from the date of the acknowledgment.

RETURNS

Our wallpapers are hand screened and are thoroughly inspected prior to shipping. In spite of this, final responsibility rests with the client. Wallpaper is not returnable under any circumstances so please measure carefully. Rose Tarlow Melrose House will not accept any claims for labor costs.

A restocking fee of 25% of the net wholesale price will be imposed to all canceled orders in addition to all shipping charges.

SHIPPING

All shipments are F.O.B. from our warehouse in North Hollywood. Complete shipping information must be provided and must accompany your order. We cannot ship to a P.O. Box and we will not store merchandise once it is ready to ship. Any shipping delays beyond 10 working days will assume a 15% warehouse stocking fee per day. This fee will be based on the total amount of the order excluding freight charges.

We will not assume responsibility for damages or loss suffered in transit. Original packaging and a copy of the invoice must accompany the order if a shipping claim is to be made.

CUSTOM ORDERS

We welcome your inquiries for custom orders. Please inquire for details, custom pricing and minimums. Custom delivery time is quoted on an individual basis.

A deposit of 50% is required to activate a custom order. All papers are subject to dye lot variations. Screen prints and printed grounds may vary up to 5%.

If you would like to stay within the Rose Tarlow Melrose House color Palette, minimum order is 40 yards. Changing the ground color to the color of your choice, minimum is 240 yards.

Please do not consider your memo sample as current stock. We will always match as closely as possible to your current sample. Variations will occur from one dye lot to the next. Custom orders may not be canceled and will not be refunded.

PRINTING ON STANDARD PAPER

Custom Color hand screened wallpaper. Custom orders refer to the development of new colors that are not within the Rose Tarlow Melrose House Collection.

MINIMUM	240 yds
SETUP FEE	\$125
DEVELOPMENT FEE	\$50 per screen
CUSTOM STRIKE-OFF	\$150 (nonrefundable)
LEAD TIME	Production: 6-8 weeks / Strike off: 2-3 weeks

Changing colors within the collection requires a 40 yard minimum and a strike-off is recommended because colors translate differently from pattern to pattern.

Please remind your client that the beauty of our prints is in their aged appearance. The unique look of antiquity was achieved through months of research and development. We do not guarantee that this look will translate successfully with any color palette. This cannot be determined until a strike-off is completed.

RESPONSIBILITY

Rose Tarlow Melrose House wallpapers are protected under all copyright laws. We do not guarantee against wear, fading or discoloration, abrasion, or dye lot variation. Environmental changes, extreme temperatures, and other conditions may affect the wear ability of the papers.

All papers meant to coordinate with our Hemp Linen Prints will not be an exact match. In the case of all papers, dye lots vary continuously, and although we try to match as closely as possible, some variation will always occur.

Please examine goods before cutting. No allowance for any reason will be made after merchandise has been cut.

Claims for errors or shortages must be made in writing within 10 days after delivery. Failure to make such claims within this period shall constitute acceptance of merchandise. No claims for labor will be recognized or honored under any conditions.

Upon receipt of order, carefully examine the wallpaper to insure that the dye lots match and that the paper is in good condition. Rose Tarlow Melrose House is not responsible for defects that appear at the time of installation.

Rose Tarlow Melrose House will not be responsible for any delays of any kind due to strikes, floods, storms, fires, accidents, wars, interference, customs, and shortages of labor, fuel, materials, or any other causes beyond our control.

CREDIT TERMS

All accounts are treated as pro forma for stocked goods and require a 50% deposit, balance due prior to shipping for any goods being ordered or handled on a custom basis. Before a first order can be shipped, the account check must clear the bank. We will accept certified checks or money orders to expedite initial orders.

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INSTALLATION INSTRUCTIONS

Rose Tarlow Melrose House wallpapers are crafted on an exquisite fine quality paper. They are not vinyl and require care in their installation. We recommend that you employ the skills of a qualified, professional wallpaper hanger.

WALL PREPARATION

- ▶ Walls should be sanded smooth, dry, and free from dirt and grease.
 - ▶ We recommend cleaning walls prior to installing paper to remove any film of bacteria which can produce mildew and may not be visible to the naked eye. A quick wash with a disinfectant or chlorine bleach will kill any bacteria.
 - ▶ Newly plastered walls contain lime, which must be neutralized.
 - ▶ Walls must be sealed with a quality paper primer.
 - ▶ For best results we recommend the use of lining paper.
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ADHESIVE

The installer should use the best quality heavy clay base paste diluted with 20% water when applying papers, and we recommend that the utmost caution be exercised in the selection and application of adhesive. Again, please consult with an experienced wallpaper hanger. We recommend that you provide him/her with a sample of the paper prior to ordering.

Wash adhesive completely from the surface of the wallpaper immediately after each strip is hung using a generous amount of clean water. Any adhesive left on the wallpaper will, at a later date, attack the surface painted inks and cause them to flake.

CLEANING INSTRUCTIONS

All papers must be wiped clean using a soft, damp cloth with a mild soap or detergent. Do not use abrasive cleaners, solvents, or nail polish remover

RESPONSIBILITY

Rose Tarlow

House bears no responsibility for the installation of our wallpapers.

Please refer to Terms and Conditions of Sale in the price list for further details.

LEATHER



ROSE TARLOW

MELROSE HOUSE

TERMS AND CONDITIONS OF SALE

PRICES

All prices are net wholesale to the trade. Prices are subject to change without notice F.O.B. Los Angeles. Please confirm pricing with a Rose Tarlow Melrose House Representative. You may also call 323.651.2202, Monday through Friday from 7:00 a.m. – 6:00 p.m. PST.

RESERVES

Reserves are accepted in the order in which they are received. The goods are held on reserve for 10 working days and will be automatically cancelled after this period of time. Extension of 1 additional 10 day period may be given on request.

CUTTING FOR APPROVAL

We require a Cutting for Approval (CFA) before shipping authorization is given. Memo samples are rarely cut from the prime, usable portions of the hide such as the center. They will therefore vary in color and texture from the portion usually used by your upholsterer. Orders should not be rejected based on CFA or memo sample, as we will happily submit a hide for approval if there is any doubt.

MINIMUMS

There is a 1 hide minimum for each standard order. Rose Tarlow Melrose House will always try its best to find the hide closest to your size requirements.

CANCELLATIONS

If an order must be canceled after it has shipped from the tannery, a 25% restocking fee will be assessed. Please contact your Rose Tarlow Melrose House representative, so that we may assist you with any questions or concerns before placing orders.

RETURNS

No merchandise can be returned for credit or exchanged without prior or written authorization. Claims for errors and shortages must be made in writing within 10 days of delivery. Please examine all goods before cutting.

CREDIT TERMS

Payment in full including freight charges, are required prior to the shipment of goods.

DISCLAIMER

Our leather may vary in texture, color and natural markings. Environmental changes, extreme temperatures and other conditions may affect the wear of the leather. Rose Tarlow Melrose House does not guarantee against wear, fading discoloration, abrasion or dye lot variation.

LEATHER

Rose Tarlow Melrose House is proud to carry the purest, finest quality leather. With decades of experience and discerning taste, we bring you only the most superior hides.

CURATION

Rose Tarlow Melrose House Leather is a **naked, full grain leather with a light protective finish**. European hides are hand selected through a sorting process which eliminates hides that normally meet the standards of most leather on the market today. To produce 5,000 square feet of Rose Tarlow Melrose House Leather, we sort through approximately 70,000 square feet to find only the most clear complexions.

THE HIGHEST IN QUALITY - FULL GRAIN LEATHER

Rose Tarlow Melrose House Leather is not only chosen to last a lifetime, but to age with elegance. In the spirit of traditional leather craftsmanship, Rose Tarlow Melrose House favors full grain hides, which age into their inherent, natural beauty. Full grain hides are considered the highest in quality by industry standards, as the livestock are carefully and humanely raised by ranchers to preserve a coat with minimal imperfections. Thus, unlike top grain hides, our full grain hides aren't sanded or buffed to remove their defects.

PURE, ANILINE DYED

Fully aniline dyed leather means no topcoat is applied to mask bruises, scars or markings. For this reason, only premium hides with the most pleasing color and texture are selected for full aniline dyeing, comprising less than 5% of upholstery hides in the world. Our hides will never appear painted or even in tone, unless requested. Due to the minimal processing, the naked hide is left with beautiful, natural markings which are enhanced by our skin's oils over time.

CARE

Hides are wonderfully low maintenance. Furniture will only need minimal dusting or vacuuming. The light protective finish used on Rose Tarlow Melrose House Leather will resist most spills for approximately one minute – long enough to blot the surface clean with a damp cloth. We are happy to recommend additional stain resistant treatments available through independent fabric protection services.

HOW TO SELECT LEATHER

1. Application
 - The intended use will help us determine what quality of leather may best suit your needs.
2. Aesthetic Preferences
 - Quality: Cowhide, Calfskin, Cabretta, etc.
 - Color: Mallard, Brandy, etc.
 - Texture: Plain or Embossed

PLACING THE ORDER

1. Please provide the total number of square feet and we will determine the number of hides required, based on the quality selected.
 - Please be aware that hides have a "usable" area which does not include the entire hide. We do not bill in "usable" square feet; we bill by the hide.
 - Leather is generally calculated at 18 square feet per yard of 54" fabric.
 - As Rose Tarlow Melrose House does not sell half hides, there are some circumstances where an additional hide may be required.
2. It is always helpful to know the dimensions of the upholstered piece and cut sizes required before selecting the quality of leather and calculating the square footage.
3. If you are ordering Rose Tarlow Melrose House Furniture, please let us know the name of the item. We will waive the in-bound freight charges.

Hide sizes for each quality will vary as a result of numerous conditions due to climate, feed and other factors. You may confirm hide sizes of current inventory as needed, and we will help you understand how many hides you may need for your project.

OVERAGE

No cowhide is identical in size. Customers are charged for the hide's predetermined square feet, as listed in the price list. Rose Tarlow Melrose House Leather no longer charges for overage, eliminating the inconvenience of double billing.